**IT CONSULTANT**

We are one of the leading IT Managed Services, Cloud and Security businesses in the region, working with larger SME businesses and the Education sector since 2003.

We are the best at what we do, with a team of professionals that have an outstanding work ethic along with the drive to succeed. At Breathe Technology we invest in our teams and we have created an outstanding working environment.

Apart from Managed IT Services, we provide our own Private Cloud environment and deliver a significant amount of IT consultancy and IT project work.

Your role as an IT consultant is to work in partnership with our internal team of Account Managers and Technical Engineers and directly with our customers. This is a high level consultancy role working with our clients, advising them how to use information technology in order to meet their business objectives or overcome problems. You'll work to improve the structure and efficiency of IT systems in various organisations.

You'll provide strategic guidance to clients about technology and IT infrastructures and will enable major business processes through enhancements to IT. You may be called upon to provide guidance and technical expertise during other processes as well, such as selection and procurement and user training and feedback.

# **Responsibilities**

As an IT Consultant you will be customer interfacing:

* Work for our Managed IT Support customers as an outsourced IT Director/IT Management Consultant, an example would be to attend site once a month and have an allocated amount of remote working hours
* Provide system audits
* Provide IT solutions and Pre-Sales Technical support to our internal Account Managers and customers
* Provide IT Strategy, Architecture and Cyber Security consultancy
* Spec projects and manage the delivery with the technical project team and finally hand over to the support team engineers
* Work with clients to determine requirements and define the scope of a project
* Travel to customer meetings (mostly local) for project work or to support the sales team in meetings
* Liaise with staff at all levels of a client organisation
* Analyse IT requirements within companies and give independent and objective advice on the use of IT
* Prepare documentation and present progress reports to customers
* Assist with documentation the includes:

- Project Plans

- Topology designs and system architecture

- Proposals, RFQ’s and tenders

* Be involved in sales and support, and where appropriate, maintain contact with our customer organisations

# **Skills Required**

* Experience in the education sector would be advantageous
* Good mix between technical and commercial ability
* Leadership ability
* Excellent communication and interpersonal skills
* Very good documentation skills
* Teamwork skills
* A logical approach to problem solving and analysing
* Presentation skills
* Excellent customer service skills
* Good organisational skills to prioritise heavy workloads
* The ability to communicate technical information to non-IT clients and colleagues
* Time management skills

**What we Offer**

* Great modern working environment
* Fantastic contemporary office environment on the outskirts of Cambridge
* An excellent team and family environment
* A forward thinking and growing business
* Hybrid working – a mix between office, home and customer sites
* Competitive salary
* Option to earn uncapped commission and bonuses for any pre-sales and sales involvement which can significantly impact on an already great salary
* Access to the company pool car for customer site visits
* Company Mobile Phone & Laptop
* Personal Pension Scheme
* Private Medical Cash Plan
* Annual Leave 31 days (includes 8 bank and public holidays) with increases over years of service
* Birthday Treats
* Staff discounts on all IT and Consumer Technologies
* Business expenses paid for all work-related travel, mileage claims
* Company Sick Leave Scheme
* Onsite parking
* Personal development and an opportunity to work closely with the Head of Technical Services and personal coaching by our MD who is a know consultant in the education sector

Working hours are 9am to 5.30pm Monday to Friday. We are a family run business and as such this role does not really require you to work unsociable hours which is normally required in an IT business.

**LOCATION:**Girton, Cambridge, CB3 0QH

**TYPE:**Permanent - Full Time

**Expected Start Date**: ASAP

Please send your CV to [careers@breathetechnology.com](mailto:careers@breathetechnology.com)